

**Innovation
Business Savvy
Thought Leadership
Certainty of Execution
Capital Markets Expertise**

**Commercial Debt Buyers
to the
Equipment Leasing & Finance Industry**

EXPERTISE - LIQUIDITY - VELOCITY©

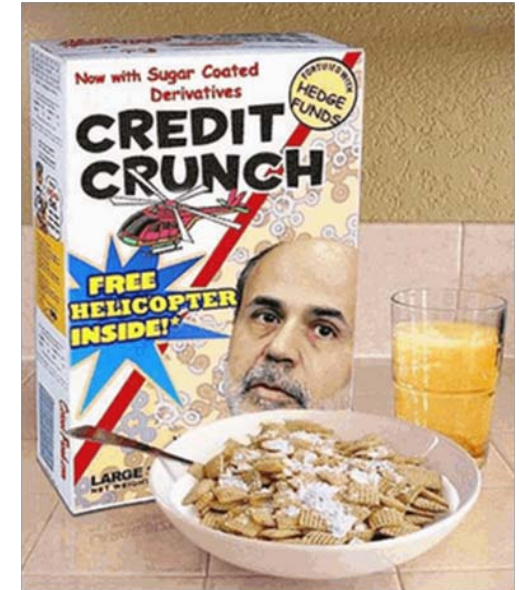


THE PROBLEM

A Constricting Economy & Tight Credit Markets

The Capital and Credit Markets have changed...with lenders, investors, regulators, and rating agencies tightening their belts, liquidity has never been more important. In today's economic climate, many of our clients are currently experiencing the following scenarios:

- The need to increase funding capability through increased liquidity.
- The need to monetize on non-performing or completely written-off debt.
- The need to pay down or retire lines of credit and other funding vehicles.
- The need to accelerate capital recovery on performing assets.
- The need to streamline servicing capabilities.



Seize The Opportunity...

Down economies stimulate demand for equipment leasing as companies cut back on capital expenditures and look for increased leverage.

THE SOLUTION

Competitive Advantage = Degree of Liquidity

As a direct funder, HSW affords Equipment Leasing and Finance companies the opportunity to improve liquidity by purchasing both performing and non-performing portfolios. We close quickly with extremely competitive pricing allowing our clients to monetize on non-performing debt, and accelerate velocity of monetization on performing debt thereby enhancing return on invested capital.

HSW understands your business and your needs. We understand the “need for speed” and can perform fast and efficient strategic analysis, portfolio evaluations, interim service management, and asset repositioning recommendations. HSW purchases:

- Performing & Non-Performing Portfolios
- Bankruptcies & Deficiencies
- Judgments & Charge-Offs



It's All About Liquidity

- No Portfolio too large
- Fast Closings
- Aggressive Pricing
- Private Label Solutions
- Servicing Options Available

HSW Representative Transactions

HSW offers a certainty of execution that combines *Expertise, Liquidity and Velocity*© not commonly found in the marketplace.



Don't "Roll the Dice"

If you desire to enhance overall portfolio returns and increase liquidity, we invite you to join other leading Equipment Leasing and Finance firms who have made their preferred funding option.

\$120,000,000

*Portfolio Acquisition
non-performing debt
from
Key Equipment Finance*

\$19,000,000

*Portfolio Acquisition
non-performing debt
from
Hitachi Capital America*

\$6,600,000

*Portfolio Acquisition
non-performing debt
from
Inland Finance*

\$995,000

*Portfolio Acquisition
performing debt
from
Southwest Credit*

HSW Contact Information

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